



Farm Earnings

Report Basis: per Head

Income

2006

Economic

Cash Income - Basis Adjustments

Sales of Livestock and Other Items Bought for Resale	15.32
Basis in Resale Livestock Sold	(5.92)
Animal Product Sales	2,621.95
Raised Non-Breeding Livestock Sales	127.33
Crop Sales	315.31
Distributions Received from Cooperatives	25.70
Agricultural Program Payments	216.25
MILC Program Payments	3.65
Crop Insurance Proceeds and Certain Disaster Payments	15.48
Custom Hire (Machine Work) Income	35.63
Other Income, Incl. Tax Credits, Refunds	59.07
Sale of Purchased Breeding Livestock	5.30
Basis in Breeding Livestock Sold	(5.33)
Sale of Raised Breeding Livestock	191.43

Total Cash Income - Basis Adjustments 3,621.16

Non-Cash Income

Change in Raised Crop Inventories	58.44
Change in Remaining Current Assets	(1.04)
Change in Raised Breeding Livestock	52.07

Total Non-Cash Income 109.46

Total Income 3,730.63

Expenses

2006

Economic

Cash Expense

Cost of Items for Resale	0.73
Breeding Fees	52.77
Car and Truck Expenses	34.78
Chemicals	59.42
Conservation Expenses	0.00
Custom Heifer Raising Expenses	1.67
Custom Hire (Machine Work)	111.80
Employee Benefits - Dependents	92.72
Employee Benefits - Non-Dependents	27.52
Feed Purchase	543.48
Fertilizer and Lime	126.47
Freight and Trucking	44.55
Gasoline, Fuel, and Oil	146.60
Farm Insurance	73.27
Mortgage Interest	80.93
Other Interest	85.53
Labor Hired - Dependents	109.01
Labor Hired - Non-Dependents	126.76
Pension and Profit-Sharing Plans - Non-Dependents	0.81
Rent/Lease Equipment	12.78
Rent/Lease Other	128.87
Repairs and Maintenance	30.17
Building and Fence Repairs	43.12
Machinery Repairs	132.52
Seeds and Plants Purchased	105.95
Storage and Warehousing	0.26
Supplies Purchased	133.47
Taxes - Other	49.28
Taxes - Payroll	0.25
Utilities	112.59
Veterinary Fees and Medicine	110.78
Other Farm Expenses	34.71
Marketing & Hedging	33.36
Other Crop Expenses	39.04
Other Livestock Expenses	51.70
Total Cash Expense	2,737.65

Non-Cash Expenses

- Change in Prepaid Expenses	27.04
Change in Accounts Payable	7.01
Machinery, Equipment and Building Depreciation	369.75
Livestock Depreciation	51.90
Total Non-Cash Expenses	455.69
Total Expenses	3,193.35
Net Farm Income From Operations (NFIFO)	537.28
Gain (Loss) on Sale of All Farm Capital Assets	8.59
Net Farm Income (NFI)	545.87

Benchmark Criteria

2006

Number of Cows	61.68
Pounds of Milk Sold per Cow	19,995
Hundredweight Equivalent (CWT EQ) per Cow	289
Gross Milk Price	\$13.17
Total Crop Acres per Cow	4.15
Pasture Acres per Cow	0.16
Owner/Operator/Families	1.05

Primary Enterprise: **Dairy**Report On: **All Data Sets**2006 Data Sets: **270**Data Sets: **0**Data Sets: **0**Confidence Level Range: **80 to 100**Herd Size Range: **16.0 to 100.0**States: **Wisconsin**
