



## Farm Earnings

Report Basis: Whole Farm

### Income

2006

Economic

#### Cash Income - Basis Adjustments

Sales of Livestock and Other Items Bought for Resale	727
Basis in Resale Livestock Sold	0
Animal Product Sales	135,369
Raised Non-Breeding Livestock Sales	6,936
Crop Sales	22,774
Distributions Received from Cooperatives	1,364
Agricultural Program Payments	12,489
MILC Program Payments	405
Crop Insurance Proceeds and Certain Disaster Payments	735
Custom Hire (Machine Work) Income	2,535
Other Income, Incl. Tax Credits, Refunds	2,850
Sale of Purchased Breeding Livestock	546
Basis in Breeding Livestock Sold	(444)
Sale of Raised Breeding Livestock	8,658

**Total Cash Income - Basis Adjustments** 194,944

#### Non-Cash Income

Change in Raised Crop Inventories	2,543
Change in Remaining Current Assets	(129)
Change in Raised Breeding Livestock	4,038

**Total Non-Cash Income** 6,452

**Total Income** 201,397

## Expenses

2006

Economic

## Cash Expense

Cost of Items for Resale	86
Breeding Fees	2,319
Car and Truck Expenses	2,169
Chemicals	3,347
Conservation Expenses	0
Custom Heifer Raising Expenses	22
Custom Hire (Machine Work)	6,191
Employee Benefits - Dependents	4,616
Employee Benefits - Non-Dependents	1,397
Feed Purchase	27,951
Fertilizer and Lime	7,366
Freight and Trucking	2,468
Gasoline, Fuel, and Oil	8,771
Farm Insurance	4,101
Mortgage Interest	5,770
Other Interest	5,406
Labor Hired - Dependents	5,092
Labor Hired - Non-Dependents	4,330
Pension and Profit-Sharing Plans - Non-Dependents	0
Rent/Lease Equipment	709
Rent/Lease Other	7,685
Repairs and Maintenance	1,760
Building and Fence Repairs	2,218
Machinery Repairs	8,156
Seeds and Plants Purchased	6,758
Supplies Purchased	7,346
Taxes - Other	3,076
Utilities	6,314
Veterinary Fees and Medicine	5,399
Other Farm Expenses	2,111
Marketing & Hedging	1,800
Other Crop Expenses	1,966
Other Livestock Expenses	2,096
<b>Total Cash Expense</b>	<b>148,796</b>

## Non-Cash Expenses

- Change in Prepaid Expenses	1,135
Change in Accounts Payable	254
Machinery, Equipment and Building Depreciation	20,987
Livestock Depreciation	4,048
<b>Total Non-Cash Expenses</b>	<b>26,425</b>
<b>Total Expenses</b>	<b>175,221</b>
Net Farm Income From Operations (NFIFO)	26,176
Gain (Loss) on Sale of All Farm Capital Assets	481
<b>Net Farm Income (NFI)</b>	<b>26,657</b>

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**Benchmark Criteria**

2006

Number of Cows	58.95
Pounds of Milk Sold per Cow	17,140
Hundredweight Equivalent (CWT EQ) per Cow	265
Gross Milk Price	\$13.48
Total Crop Acres per Cow	4.61
Pasture Acres per Cow	0.22
Owner/Operator/Families	1.09

Primary Enterprise: **Dairy**Report On: **All Data Sets**2006 Data Sets: **139**Data Sets: **0**Data Sets: **0**Confidence Level Range: **80 to 100**Herd Size Range: **16.0 to 100.0**Milk Production Range: **8254.3 to 20000.0**States: **Wisconsin**

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