



## Farm Earnings

Report Basis: per Head

### Income

2006

Economic

#### Cash Income - Basis Adjustments

Sales of Livestock and Other Items Bought for Resale	0.00
Basis in Resale Livestock Sold	0.00
Animal Product Sales	2,347.74
Raised Non-Breeding Livestock Sales	108.62
Crop Sales	335.56
Distributions Received from Cooperatives	20.97
Agricultural Program Payments	238.20
MILC Program Payments	8.52
Crop Insurance Proceeds and Certain Disaster Payments	7.47
Custom Hire (Machine Work) Income	32.53
Other Income, Incl. Tax Credits, Refunds	65.13
Sale of Purchased Breeding Livestock	8.37
Basis in Breeding Livestock Sold	(2.51)
Sale of Raised Breeding Livestock	156.39

**Total Cash Income - Basis Adjustments** 3,326.99

#### Non-Cash Income

Change in Raised Crop Inventories	38.99
Change in Remaining Current Assets	0.00
Change in Raised Breeding Livestock	7.24

**Total Non-Cash Income** 46.23

**Total Income** 3,373.21

## Expenses

2006

Economic

## Cash Expense

Cost of Items for Resale	0.00
Breeding Fees	41.76
Car and Truck Expenses	42.60
Chemicals	43.71
Conservation Expenses	0.00
Custom Heifer Raising Expenses	0.00
Custom Hire (Machine Work)	75.43
Employee Benefits - Dependents	96.60
Employee Benefits - Non-Dependents	19.81
Feed Purchase	409.03
Fertilizer and Lime	149.21
Freight and Trucking	38.44
Gasoline, Fuel, and Oil	151.68
Farm Insurance	65.43
Mortgage Interest	6.27
Other Interest	30.08
Labor Hired - Dependents	114.17
Labor Hired - Non-Dependents	73.89
Rent/Lease Equipment	6.73
Rent/Lease Other	94.74
Repairs and Maintenance	19.72
Building and Fence Repairs	33.53
Machinery Repairs	136.38
Seeds and Plants Purchased	139.14
Supplies Purchased	119.24
Taxes - Other	54.57
Utilities	102.24
Veterinary Fees and Medicine	95.81
Other Farm Expenses	30.72
Marketing & Hedging	33.36
Other Crop Expenses	41.16
Other Livestock Expenses	19.40
<b>Total Cash Expense</b>	<b>2,284.87</b>

## Non-Cash Expenses

- Change in Prepaid Expenses	24.56
Change in Accounts Payable	0.00
Machinery, Equipment and Building Depreciation	376.73
Livestock Depreciation	11.53
<b>Total Non-Cash Expenses</b>	<b>412.82</b>
<b>Total Expenses</b>	<b>2,697.68</b>
Net Farm Income From Operations (NFIFO)	675.53
Gain (Loss) on Sale of All Farm Capital Assets	8.71
<b>Net Farm Income (NFI)</b>	<b>684.24</b>

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**Benchmark Criteria**

2006

Number of Cows	52.49
Pounds of Milk Sold per Cow	17,731
Hundredweight Equivalent (CWT EQ) per Cow	261
Gross Milk Price	\$13.24
Total Crop Acres per Cow	4.91
Pasture Acres per Cow	0.39
Owner/Operator/Families	1.12

Primary Enterprise: **Dairy**Report On: **All Data Sets**2006 Data Sets: **38**Data Sets: **0**Data Sets: **0**Confidence Level Range: **80 to 100**Herd Size Range: **16.0 to 100.0**Milk Production Range: **9418.0 to 20000.0**States: **Wisconsin**Milking System: **Pipeline**Debt per Cow Range: **0.0 to 2000.0**

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